

| CRITERIA | ANSWER | MILLENNIA | ITOP II | MILLENNIA LITE | 8(a) STARS | HUBZone |
|--|---|--|--|--|--|---|
| Product Flexibility for State of the Art Products | The government may require the contractor to purchase hardware, software, firmware, related supplies and other direct costs (ODCs) that are integral and necessary for the IT being acquired under the order (H.25) | Solutions-based contract that may require the contractor to purchase hardware, software and related supplies critical and related to the services being acquired under the TO (H.4.2) | Solutions-based contract that may include hardware / software acquisition on a TO. Any hardware / software included must be considered to be critical and related to the services being acquired under the TO (H.25) | NO CBD requirement, no dollar limitation on hardware, software, and related supplies related to the services being acquired under the TO. Millennia Lite is a solutions-based contract. Contractors provide services, hardware and software to provide a total solution to meet customer's requirements (H.13.2) | Solutions based contract derived from the applicable NAICS codes | Solutions based contract derived from the applicable NAICS codes |
| Technical Refreshment Clause | ANSWER has a technical refreshment clause that authorizes changes to improve performance, or react to changes in technology (H.17) | Millennia incorporates a service improvement clause that encourages the contractors to propose improvement to the skills, services, features, or other requirements of the contract (H.16) | No specific clause labeled technical refreshment. Changes/ adds/ deletions can be made through the modification process or on a TO basis (H.25) | Millennia Lite has a service improvement clause that encourages the contractors to propose improvement to the skills, services, features, or other requirements of the contract (H.25) | Solutions based contracts. Continuously updated based on NAICS code applicability | Solutions based contracts. Continuously updated based on NAICS code applicability (C) |
| Special Personnel Skills | Highly specialized skills that are not explicitly defined in a skill category description can be negotiated on a task-by-task basis by the PCO (H.9) | Specialized skills can be added by COs at the TO level (H.9.1 and H.9.8) | Skill levels can be added on a task order basis utilizing Labor Burden rate utilization (H.25 (b) (2)) | Highly specialized skills that are not explicitly defined in a skill category description can be negotiated on a task-by-task basis by the delegated ACO (H.17.3) | Specialized skills can be added by COs within the ordering office at the task order level | Specialized skills can be added by COs within the ordering office at the task order level (B) |
| Staffing Requirements | 30 day staffing requirement for personnel specified in a TO. However, individual TOs can specify an earlier date, if the requirement so states (G.2.4) | Negotiated separately per each TO. Project Manager and other key personnel must be available on the effective day of TO (F.5, H.9.3) | Key personnel specified in the contractor's proposal must be available on the effective date of the contract or TO or show cause (H.13 (3) (c)) | Negotiated separately for each TO. Requirement to have key personnel specified in the TO available on the effective date of the TO (H.17.5) | Negotiated separately per each TO | Negotiated separately per each TO |
| Fair Opportunity | IAW FAR 16.505(b) | IAW FAR 16.505(b) | IAW FAR 16.505(b) | IAW FAR 16.505(b) | Unique feature: Sole source task/delivery orders can be issued under this contract up to \$3M competitive threshold IAW FAR 19 >\$3M IAW 16.505(b) | IAW FAR 16.505(b) |
| Protests | FAR 16.505(b)(9) no protest, except on the grounds that the order increases the scope, period, or maximum value of the contract | FAR 16.505(b)(9) no protest, except on the grounds that the order increases the scope, period, or maximum value of the contract | FAR 16.505(b)(9) no protest, except on the grounds that the order increases the scope, period, or maximum value of the contract | FAR 16.505(b)(9) no protest, except on the grounds that the order increases the scope, period, or maximum value of the contract | FAR 16.505(b)(9) no protest, except on the grounds that the order increases the scope, period, or maximum value of the contract | FAR 16.505(b)(9) no protest, except on the grounds that the order increases the scope, period, or maximum value of the contract |

GSA Governmentwide Acquisition Contracts (GWACs) Contract Comparison Matrix

Selection of the right contract vehicle depends on your project's specific requirements. To determine what vehicle is best for you, we've developed this GWAC Comparison Matrix containing information designed to help you make the best decision. For more information on any of these GWACs, visit our website at www.gsa.gov/gwacs.

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| Website address | http://www.gsa.gov/answer | http://www.gsa.gov/millennia | http://www.gsa.gov/itop2 | http://www.gsa.gov/millennialite | http://www.gsa.gov/bastars | http://www.gsa.gov/hubzone |
| Host Organization | Enterprise GWAC Center, Pacific Rim Region | Enterprise GWAC Center, Pacific Rim Region | Enterprise GWAC Center, Pacific Rim Region | IT GWAC Center, Greater Southwest Region | Small Business GWAC Center, Heartland Region | Small Business GWAC Center, Heartland Region |
| Cost Recovery | .75% of total invoice amount included in the hourly rate (G.3.3) | .75% up to a maximum of \$25,000 for GSA issued TOs. CAF on DO/DBs is .75% of total task order | New TO's issued under ITOP II will be .75% of total invoiced amount | .75% of total invoice amount (G.3) | .75% of total invoice amount (G7.d) | .75% of the total invoice amount (G) |
| Contract Support | Call Center is available to assist on all contractual, technical, and procedural questions: (877) 534-2208 | Call Center is available to assist on all contractual, technical, and procedural questions: (925) 735-1641 or (877) 534-2208 | Call Center is available to assist on all contractual, technical, and procedural questions: (877) 534-2208 | Customer Service Support center is available to assist on all questions 1-877-929-4822 or 1-817-978-3596 | 1-877-327-8732 to Small Business GWACC for answers to all questions | 1-877-327-8732 to Small Business GWACC for answers to all questions |
| Geographical Reach | Worldwide (B.1) | Worldwide (C.2) | Worldwide (C.1.1) | Worldwide (B.3) | Worldwide | Worldwide (C) |
| Number of Contracts | 10 Primes with unlimited teaming partners. Teaming partners can easily be added to the contract | 9 Primes; unlimited number of teaming partners | 35 Primes in (3) Functional Areas (FAs) FA ISE - 14 Primes FA SOM - 13 Primes FA ISS - 8 Primes Unlimited number of teaming partners | 33 contracts and unlimited number of teaming partners. Teaming partners can easily be added to the contract. Prime contract awards by Functional Area (FA): FA 1- 6 Primes; FA 2- 10 Primes; FA 3- 9 Primes; FA 4- 10 Primes | 432 8 (a) contracts awarded by Functional Area (FA) | 63 contracts awarded by Functional Area (FA) |
| Contract Maximum Ceiling | \$25 Billion (H.3) | \$25 Billion (H.1) | \$10 Billion (H.2) | \$20 Billion (H.2) | \$15 Billion (H.2) | \$2.5 Billion (H) |
| Labor Categories | 147 labor categories | 17 labor categories | FA ISE - 23 labor categories FA SOM - 22 labor categories FA ISS - 11 labor categories | 251 labor categories | Each FA has its own unique labor categories based on particular NAICS | 69 labor categories |

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| Period of Performance | 10 years - Two-year base with eight (8) successive option years; expires 12/2008 (H.1). The Government may issue TOs up to three months after the availability of the new follow-on contract vehicle Alliant. TOs awarded after 3/1/2004 must be completed within the contract period or five years of TO award, whichever is later (F.2) | 10 years - Five-year base with one (1) five-year option; expires 4/2009. The Government may issue TOs up to three months after the availability of the new follow-on contract vehicle Alliant. The contractor must complete performance on TOs issued after 2/27/2004 within the current contract period or within five years of TO award, whichever is later (F.4) | 7 years from date of contract execution. No task order shall exceed a five-year period of performance. (See Section I, Clause 52-215-18 and F.2 (a)) | 10 years-3 yr. base with 7 award term options. ML includes Award Term provisions where an option is not exercised unless the contractor has met the required performance criteria spelled out in the contract. Offers incentive for performance (F.4) | 7 year contract with a base period of three years and two 2-year options. Expires 6/2011 | 5-year contract with a base period of two years and three 1-year options. Expires 01/2008. |
| Price Reasonableness Task Order (TO) | Ceiling price rates have been determined to be fair and reasonable. (B.2) | Ceiling price rates and indirect handling rates have been determined to be fair and reasonable at the contract level. (B.2 and B Tables) | Price reasonableness is established based on negotiated composite rates established in the Contractors proposal (See clause H.25) | Ceiling price rates have been determined to be fair and reasonable | Ceiling price rates have been determined to be fair and reasonable. Significantly reduced rates can be negotiated at the TO level | Ceiling price rates have been determined to be fair and reasonable. Significantly reduced rates can be negotiated at the TO level (B) |
| Ceiling Rates and Price Reductions | Discounts from ceiling rates are based on competition at the TO level. Further reductions can occur through negotiation at the TO level (B.1) | Discounts from ceiling rates are based on competition at the TO level. Further reductions can occur through negotiation at the TO level | Contractor can use lower rates for a particular TO (H.25) | Discounts from ceiling rates are based on competition at the TO level. Further reductions can occur through negotiation at the TO level (B.2) | Discounts from ceiling rates are available per TO | Discounts from ceiling rates are available per TO (B) |
| Labor Rates for Geographical Areas | Ceiling rates. 7 geographical rate areas defined nationwide (B.1) | Ceiling rates. One geographical rate area nationwide | Composite rates. One geographical rate area nationwide (H.25) | Ceiling rates. One geographical rate area nationwide. Worldwide rate methodology negotiated at the contract level. (B.2 and 3) | Ceiling rates. One geographical rate area nationwide (B.3) | Ceiling rates. One geographical rate area nationwide (B) |
| Contract Types | Firm Fixed Price (FFP), Fixed Price Incentive (FPI), Fixed Price Award Fee (FPAF), Time and Material (T & M) and Labor Hour (Section I) | Fixed Price (FP) and/or Cost Reimbursement task orders (G.3.1). Cost Plus Award Fee (CPAF) (G.3.1.1). Fixed Price (FP) or Cost-reimbursable incentive task orders (G.3.1.2) | Firm Fixed Price (FFP), Cost Plus Fixed Fee (CPFF), Time and Material (T & M), and Fixed Price Award Fee (FPAF) (H.1) | Fixed Price (FP), (all types), T & M and Labor Hour; Cost-reimbursement (all types) (B.2) | Fixed Price (FP), Labor Hour, Time and Material (B.3) | Fixed Price (FP), Fixed Price Incentive (as well as all in Fixed Price Family), Time and Materials (T & M) (I) |
| Functional Area (FA) | Comprehensive scope covering all facets of IT (Section C) | Broad scope of IT services including new and emerging technologies intended to cover all requirements for Information Technology. General tasks and functional areas that may be required under this contract are identified (Section C) | Three FAs encompassing all IT requirements: Information Systems Engineering, Information Systems Security, Support Services, and Systems Operations and Management (Section C) | Four (4) FAs encompassing all IT requirements (C.2) | Eight (8) FAs that provide a broad range of IT integration services. (NAICS: 541511, 541512, 541513, 518210, 541515, 516110, 519190, 517110) | Seven (7) FAs encompassing virtually all IT requirements. (NAICS: 514191, 514199, 514210, 541511, 541512, 541513, 541519) (C). |

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| Dedicated Program Manager (PM) / Group Manager (GM) | PM and GM are dedicated to the contract and included in overhead. GMs shall be assigned on a full-time basis and shall be required for every full multiple of 35 people | The Corporate Officer shall be the overall manager of the contract and the single POC for resolution of contract-related issues. The Corporate Officer is included in overhead, and not separately priced. Key personnel are dedicated to the TO for a minimum of 6 months (H.13) | Contractor must assign a PM on a full- or part-time basis for the 7-year duration of the contract. Contractor may propose multiple key personnel for specific TO (H.13) | Dedicated PM. Other management personnel are as proposed by each contractor (H.17.2) | Personnel may be specified at TO level. Contract Manager (CM) dedicated to contract | Personnel may be specified at TO level. Contract Manager (CM) dedicated to contract |
| RFP Response | As requested, the contractor shall submit the task proposal, via the GSA electronic system, to the CO no later than 5 working days after the issue date of the task request, or by a date indicated in the task request (G.2.2) | Established in TO request (G.3.2) | Contractor allowed 7-30 days to prepare response to TO request or established in TO request (H.4 (d) (3)) | Established in TO request (G.5.2) | Established in TO request | Established in TO request (G) |
| Education and Experience | All Contractor personnel are required to meet minimum education and experience requirements (Section C) | IAW FAR 39.104 minimum experience or education requirements will not be specified, unless needs of agency cannot be met without requirements (C.6) | General description of each labor category, no specifics regarding education and experience (See Attachment J-4, Labor Categories/Qualifications) | Performance based contract. All contract personnel must perform at the level specified in Section J regardless of their education and experience (H.17.1 and Section J) | All contractor personnel are required to meet minimum education and experience requirements | All contractor personnel are required to meet minimum education and experience requirements (Section J) |
| Training | 40 hours of ongoing training per full-time equivalent per year to keep current on leading edge and state of the art technologies (H.15) | Contractor shall provide fully trained and experienced technical and lead personnel required for performance (H.10) | The Contractor is responsible for providing fully trained and experienced technical personnel including training necessary for keeping personnel abreast of industry advances and maintaining proficiency (H.20) | Contractor staff performing on TOs required to maintain currency on leading edge and state of the art technologies and methods. Training is included in overhead (H.8.3) | The Contractor shall provide fully trained and experienced technical and lead personnel required for performance of a task order | The Contractor shall provide fully trained and experienced technical and lead personnel required for performance of a task order |
| Security | Up to top-secret clearance, perhaps higher (top secret specialized compartmentalized information) (H.6) | Up to top-secret clearance, perhaps higher (top secret specialized compartmentalized information) (H.8) | Up to top-secret clearance, perhaps higher (top secret compartmentalized information) (H.19) | Up to top-secret clearance, higher (top secret specialized compartmentalized information) available if required. (H.15) | Security clearances may be specified at the task order level | Security clearances may be specified at the task order level |
| Monthly Reporting | Monthly Financial Summary and Monthly Technical Summary are included in overhead and not separately priced (G.1) | Monthly Status Report, Problem Notification Report, Trip Report and In-Progress Review (IPR) Report. Reports included in the overhead and not separately priced (Section J) | Monthly Program Status Report and the Subcontracting Report are reported to the Program Management Office (G.8, G.9, and ITOP II handbook Section G) | Monthly Task Status Report and Contractor Performance Evaluation Report, Final Acceptance/ TO Completion Report and Performance Management Report are included in overhead (G.4.3, G.4.4, G.4.5, G.4.6) | Reports may be specified at the TO level | Reports may be specified at the TO level |